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Daniel Avants, J.D., is a vice president with Advis. Mr. Avants received his *Juris Doctor* from Loyola University Chicago School of Law, graduating with Cum Laude honors. While at Loyola, he was a Health Law Scholar and Senior Editor for *Annals of Health Law*, Loyola's nationally recognized health law journal. Mr. Avants also has a B.A. in Accounting which he earned at the University of Notre Dame in South Bend, Indiana where he graduated with Cum Laude honors.

Currently, Mr. Avants focuses his work on innovative healthcare development activities, regulatory review, and compliance for healthcare facilities, such as general acute care hospitals, FQHCs, and other entities, as well as medical groups and physician practices. As a part of these strategic development activities, he also develops physician alignment models, including care coordination, primary care incentive programs, bundled payments and clinical co-management. Mr. Avants uses this expertise to help providers to proactively react to payment reform initiatives through ventures such as ACO development, clinical integration, and Medicare innovation projects, as well as state and federal demonstration projects.

Mr. Avants also utilizes his financial background to create cost-benefit analyses, pro formas, and income projections for a variety of development projects. As a result, he is often involved with a number of Advis' ongoing business development strategies and assists clients to understand the financial risks potential benefits of proposed programs and payment reform initiatives.

In addition, Mr. Avants has particular expertise regarding Electronic Health Records (EHR) regulation and incentive payment receipt. Moreover, he has assisted providers across the country with the conversion of clinics and practices into provider-based hospital locations, as well as advising such facilities as to the benefits of the 340B reduced drug-pricing program, disproportionate share hospital designation, and other revenue-maximizing classifications. Mr. Avants' work assists healthcare providers nationally and his efforts aim to present a clear presentation of the expected benefits and potential risks of proposed projects and, ultimately, developing suggestions for revenue generation and cost savings.

Prior to joining Advis, Mr. Avants worked with a family law and real estate firm, after which he interned in the legal department of Provena Health where he wrote system-wide memoranda, reviewed hospital contracts with third-party vendors and employees, and analyzed contract and billing possibilities with hospitalists, hospitals, and medical groups.