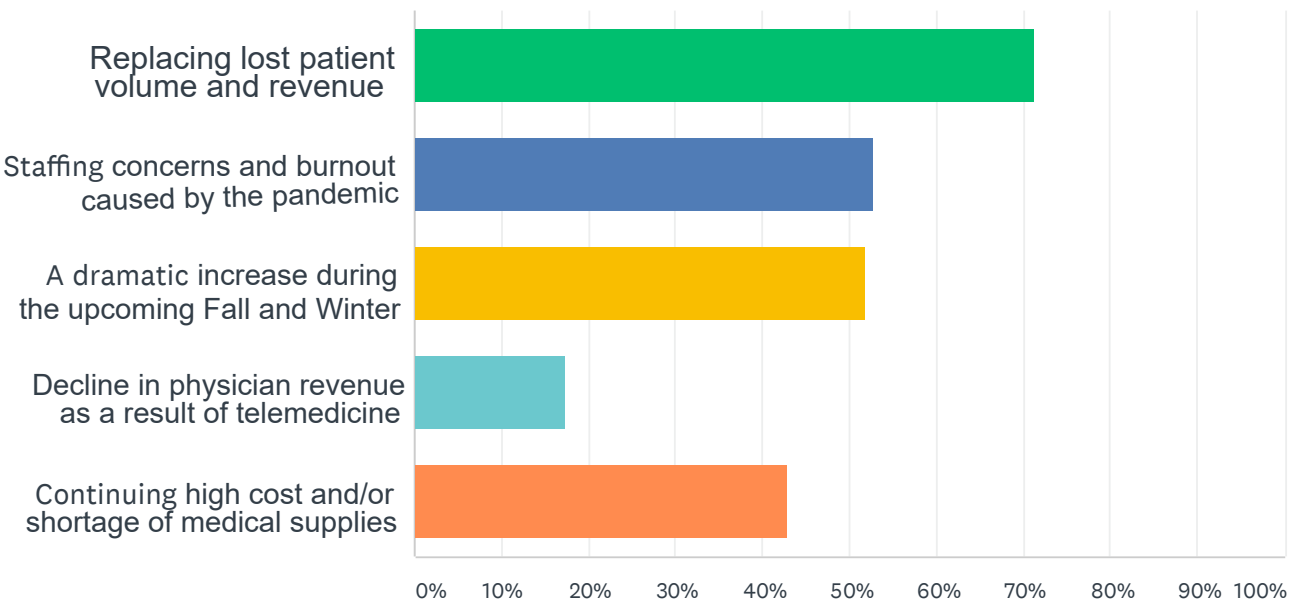
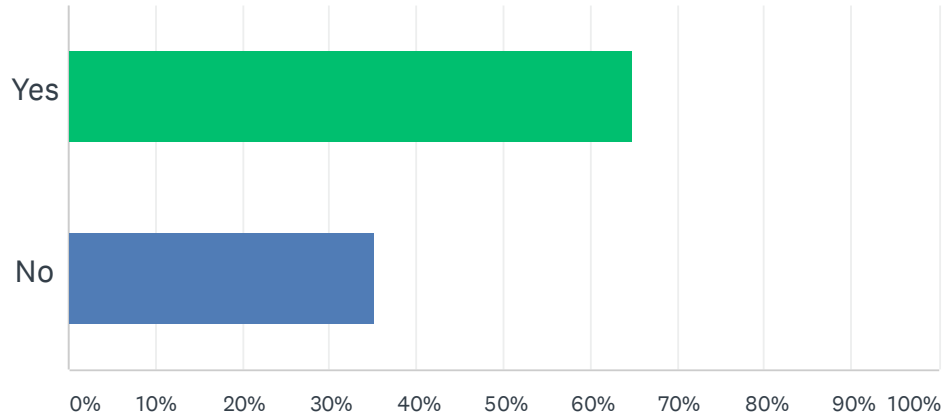


Q1 What are your biggest concerns for the industry post-pandemic? [Select all that apply]



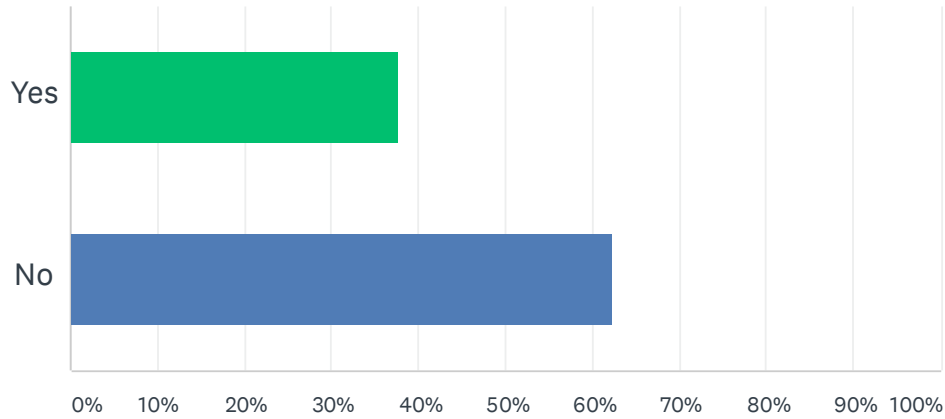
ANSWER CHOICES	RESPONSES
Replacing lost patient volume and revenue.	71.43%
Staffing concerns and burnout caused by the pandemic.	52.63%
A dramatic increase in infections during the upcoming Fall and Winter.	51.88%
A permanent decline in physician revenue as a result of telemedicine.	17.29%
Continuing high cost and/or shortage of medical supplies.	42.86%

Q2 With the lessons learned to date, do you believe the healthcare industry will be prepared for another surge from COVID-19 in the Fall/Winter?



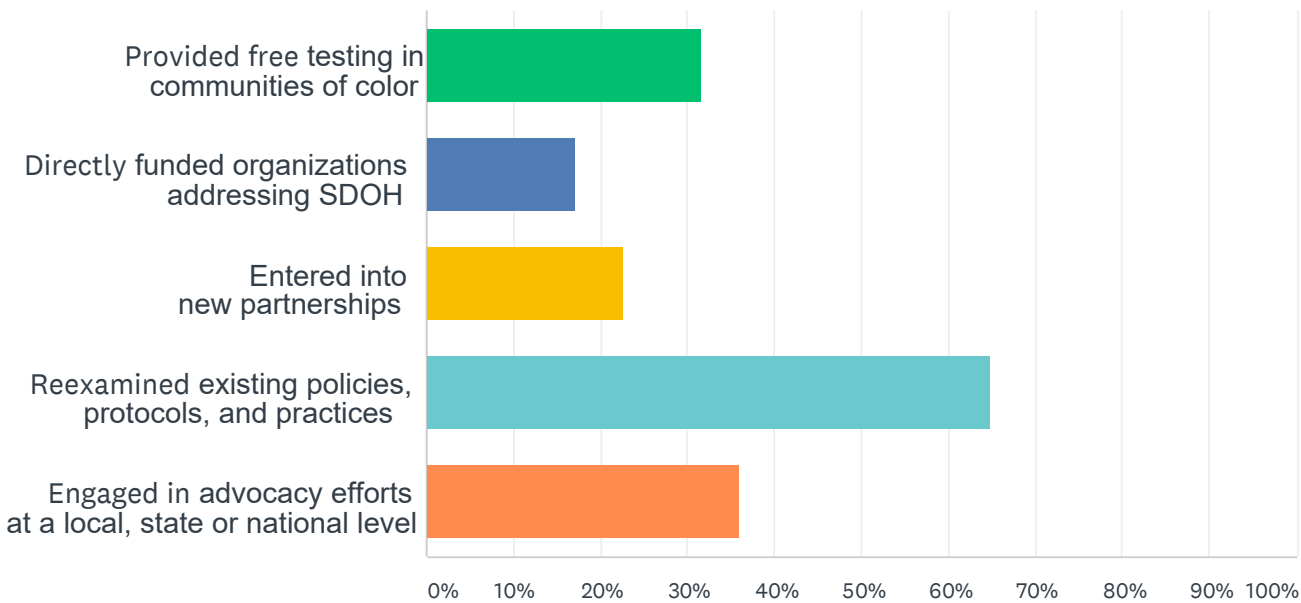
ANSWER CHOICES	RESPONSES
Yes	64.89%
No	35.11%

Q3 Assuming another surge occurs, do you feel lockdowns and cancellation of elective procedures will be the appropriate response given the progress the industry and population has made in understanding the virus?



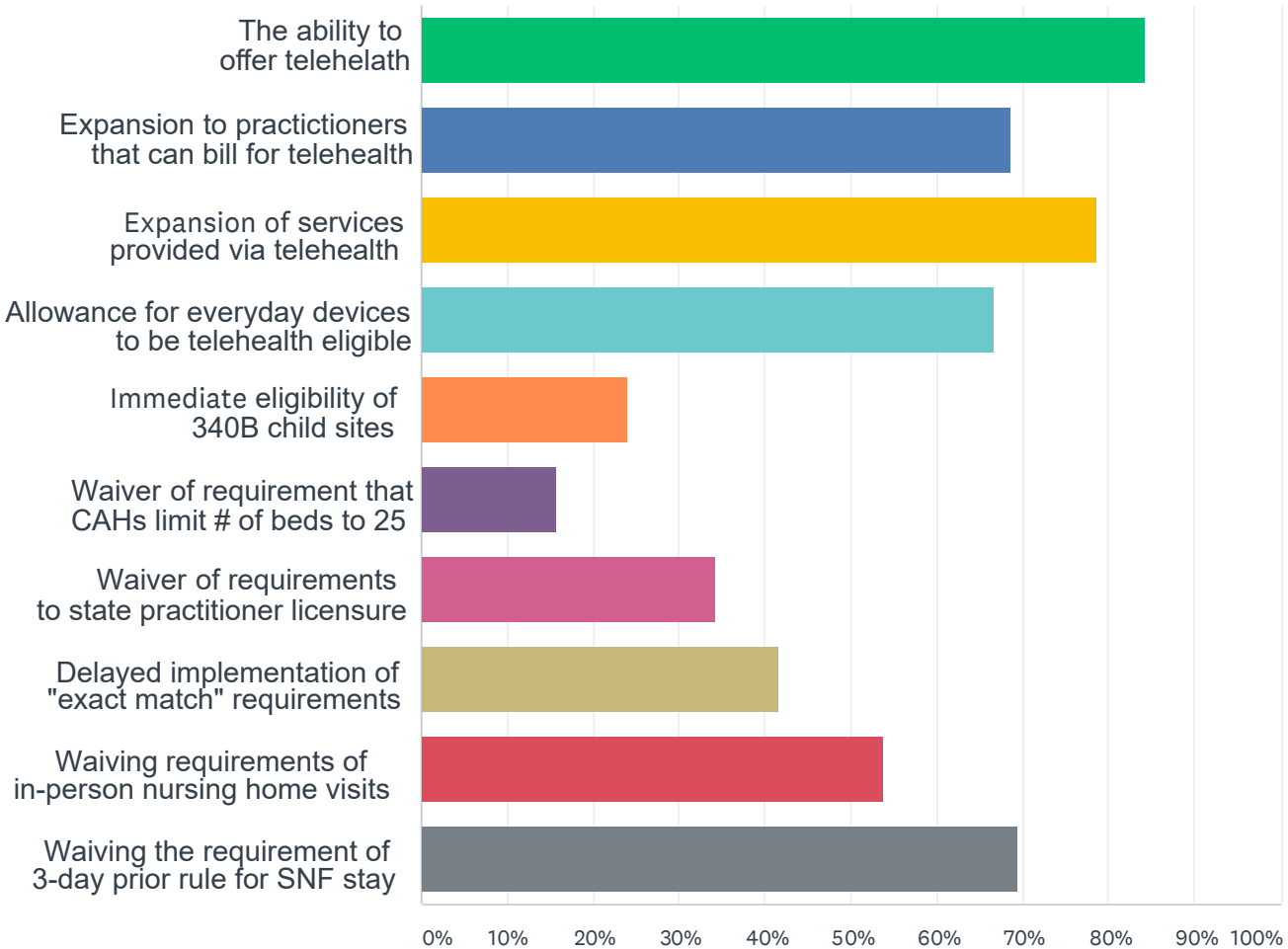
ANSWER CHOICES	RESPONSES
Yes	37.69%
No	62.31%

Q4 As a result of the disproportionate impact the pandemic has had on communities of color, has your healthcare system done any of the following? [Select all that apply]



ANSWER CHOICES	RESPONSES
Provided free testing in communities of color.	31.53%
Directly funded organizations addressing the social determinants of healthcare.	17.12%
Entered into new partnerships with local FQHCs or other community-based healthcare organizations to better address the needs of communities of color.	22.52%
Reexamined existing policies, protocols, and practices related to ensuring access for all to necessary healthcare.	64.86%
Engaged in advocacy efforts at a local, state, or national level to promote funding and programs benefiting communities of color.	36.04%

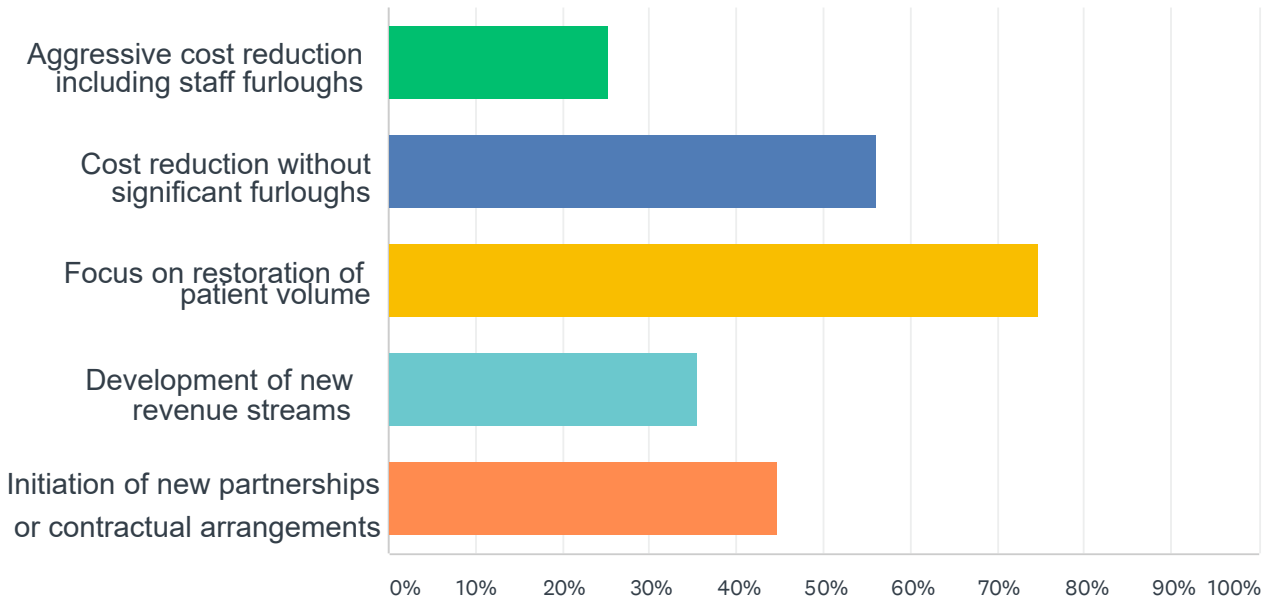
Q5 The pandemic brought about a number of regulatory waivers. Which of the following would you like to see as a permanent regulatory change?
[Select all that apply]



The Future of Healthcare

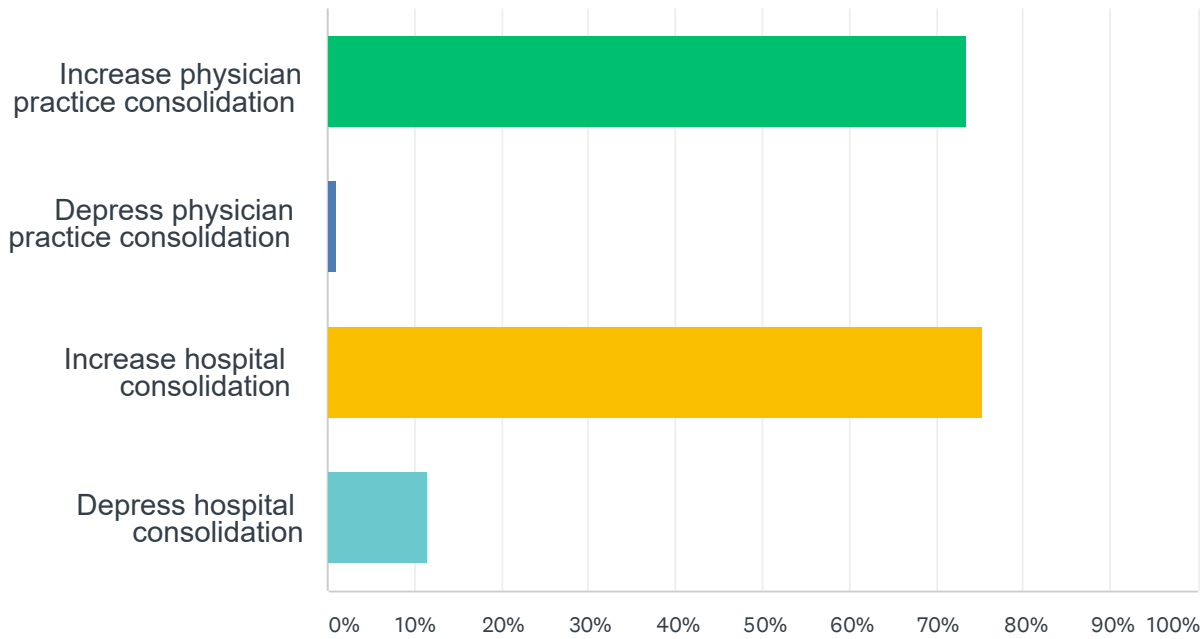
ANSWER CHOICES	RESPONSES
The ability to offer telehealth services to patients located in their homes and outside of designated rural areas.	84.26%
Expansion of the types of practitioners that may bill for telehealth services.	68.52%
Expansion of services that may be provided via telehealth.	78.70%
Allowance for everyday communication devices, such as cell phones with audio and visual capabilities, to be the recognized technology employed during an eligible telehealth encounter.	66.67%
Immediate eligibility for 340B child sites upon confirming Medicare provider-based compliance.	24.07%
Waiver of requirement that CAHs limit the number of beds to 25.	15.74%
Waiver of federal requirements related to out-of-state practitioner licensure requirements.	34.26%
Delayed implementation of CMS “exact match” billing/coding requirements.	41.67%
Waiving the requirement for physicians and non-physician practitioners to perform in-person visits for nursing home residents and allowing visits to be conducted via telehealth options.	53.70%
Waiving the requirement for a 3-day prior hospitalization for coverage of a SNF stay.	69.44%

Q6 Post-pandemic, what initiatives is your organization taking to rebuild its balance sheet and improve its financial performance? [Select all that apply]



ANSWER CHOICES	RESPONSES
Aggressive cost reductions including continuing staff furloughs and layoffs.	25.23%
Cost reductions without significant staff furloughs or layoffs.	56.07%
Focus on restoration of prior patient volume through increased marketing, education and patient outreach.	74.77%
Development of new revenue streams through new products and services and/or geographic diversification.	35.51%
Initiation of new partnerships or contractual arrangements designed to increase patient volume or improve operational efficiency and cost.	44.86%

Q7 Given the financial pressure the pandemic has exerted on providers, coupled with government funding disproportionately benefiting certain providers, how do you expect the pandemic to impact M&A activity over the next year? [Select all that apply]



ANSWER CHOICES	RESPONSES
Increase physician practice consolidation.	73.33%
Depress physician practice consolidation.	0.95%
Increase Hospital consolidations.	75.24%
Depress Hospital consolidations.	11.43%